



REVENUES AND EXPENSES OF DIVISION III INTERCOLLEGIATE ATHLETICS PROGRAMS

FINANCIAL TRENDS AND RELATIONSHIPS-2001

by Daniel L. Fulks, Ph. D., CPA

Accounting Program Director

Transylvania University

REVENUES/EXPENSES

III

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Preface and Acknowledgments

It is with pleasure that we present the 2002 edition of Revenues and Expenses of Intercollegiate Athletics Programs. This biennial project is particularly exciting for me, since I have had an interest in the financial aspects of organized sports since I began my career in public accounting many years ago. My work with clients in the professional sports industry spawned such interest, and I was able to capitalize on my experience during my graduate studies. Thus, it was with considerable enthusiasm that I accepted the invitation to consult with the NCAA, commencing with the 1994 edition of this study.

Although previous editions of the study had been conducted independently of the NCAA, the 1994, 1996, 1998, 2000 and 2002 editions have been joint efforts of the NCAA research staff and myself.

Both the format and content of the study continue to evolve. Like the editions subsequent to 1994, this edition consists of two separate reports — one for NCAA Divisions I and II member institutions, and one for Division III. The feedback we have received from readers of previous editions indicated that the operating environment and financial aspects in Division III are sufficiently different from Divisions I and II to warrant such a format. The formats for the two reports remain identical to that of the 2000 edition.

We believe these reports provide valuable insight into the financial state of affairs in intercollegiate athletics and the changing environment in which college and university athletics programs operate. Interest in prior reports has been outstanding, and we expect the same to be true for this edition. As always, reader comments, inquiries, and/or suggestions are welcome and appreciated, as we anticipate commencing work on the 2004 edition soon.

I would like to express my sincere appreciation to Todd Petr, director of research for the NCAA, for providing me the opportunity to conduct this study and the freedom to carry it out as I saw fit. Todd's enthusiastic support is not only sincerely appreciated but is vital to the continuation of this project. Very special thanks go to my fellow consultant and colleague Maria DeJulio and to Denise DeHass of the NCAA research department. Their energetic support and assistance, as well as warm collegiality made completion of this year's report possible and enjoyable.

Sincere appreciation goes to the representatives of the NCAA member institutions who responded to the survey at a time when demands upon athletics administrators for information is close to overwhelming. Confidentiality was assured and will be honored. Final thanks go to the administration of Transylvania University for encouraging me to continue this research.

Loving thanks also to Jill, my partner and friend, for her boundless patience, understanding, and devoted support.

We hope readers will find the report interesting and useful.

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CHAPTER I

INTRODUCTION

This report provides summary information concerning revenues and expenses of NCAA Division III intercollegiate athletics programs for the 2000-2001 fiscal year. It is the result of a questionnaire survey conducted during the fall of 2001. Similar studies have been conducted for the NCAA since 1969, with resulting reports published under the same title in 1970, 1978, 1982, 1986, 1990, 1994, 1996, 1998 and 2000. A corresponding report has been published for NCAA Divisions I and II institutions and is available by request from the NCAA national office.

Comparative numbers for prior fiscal years are provided in some tables. It should be noted, however, that surveys before 1993 were conducted independently of the NCAA, and the data collected are not in the possession, nor under the control of the NCAA. Thus, comparisons with prior reports may be misleading.

In addition, the format of the survey instrument and the organization of the report were changed dramatically with the 1994 edition. Although this also affects comparability, we believe these changes render the reports more useful and relevant.

As this study continues to evolve, efforts have been made to provide information of particular interest to Division III administrators. For instance, beginning with the 1998 report, very little data are presented concerning revenues, as Division III revenues are usually not significant. As in prior reports, detailed data are provided for specific sports for Division III, while the Divisions I and II report focuses on football and men's and women's basketball, with all other sports grouped together. In most cases in this report, the means reported reflect only the responses of institutions which reported some amount for the specific line item. On Table 2.4, for example, although the total number of responses is 320, only 12 institutions reported expenditures for women's fencing. The mean reported for this expense is the mean of those 12 institutions.

Objectives

The primary objective of the 2001 edition of this report is to update the information in the previous reports concerning financial aspects of intercollegiate athletics programs. Current data are presented concerning sources of revenues and objects of expenditures. Both revenue and expense data are categorized by program (men's and women's) and by individual sports. Where possible, historical data are presented to reveal trends in revenues and expenses over recent years.

A second objective is to provide a comparison of the revenue and expense trends of athletics programs within each of the respective NCAA divisions (Report Sections III through VII). Division II and III institutions have been further categorized into those with football and those without. Each of these seven resulting NCAA divisions has its own section in their two respective reports, in which only data relevant to that division are included. Thus, all data for a particular division are shown in a self-contained section, although some summary data for all member institutions are provided in summary tables in Section II. Because the operation of Division III athletics programs differs dramatically from those of Divisions I and II, the Division III report differs significantly from the Divisions I and II report.

A third objective of the report is to provide data relevant to gender issues. Tables throughout the report provide comparisons of revenues and expenses of men's and women's programs within each division. Additional information in this area may be obtained from the NCAA biennial Gender-Equity Report.

Survey Methods

The survey was distributed to all 1,035 NCAA member institutions. For comparative purposes, member institutions were classified into seven homogeneous groups, consistent with NCAA division definitions (see Glossary). We requested financial data for the fiscal year ending within the 2001 calendar year. Thus, although not all institutions adopt the same fiscal year-end, each completed questionnaire represented a 12-month period.

In all cases, respondents were clearly instructed to limit their responses to intercollegiate athletics only, excluding intramural and club sports. Survey instructions also requested that data be separated by gender, which enables data for men's and women's programs to be presented separately. The financial data were solicited in conjunction with the gathering of information necessary for the Equity in Athletics Disclosure Act annual filing.

The survey also obtained organizational data, including the number of participating athletes, the number of sports offered, the cost of grants-in-aid, and other similar information. The financial data requested included: total revenues and expenses by specific sport; total revenues by source (such as ticket sales, student fees, and television receipts); and total expenses by expense object (such as fund-raising, salaries, and travel).

Response Rate

Responses from 898 members were utilized in the database, representing 87 percent of the total membership. Incomplete responses, or those containing inconsistent or conflicting information were not included. Additionally, because of the unique environment in which the Ivy Group, Patriot League, and service academies operate, responses from those twenty members were excluded from the 2000 edition of the Divisions I and II report. Responses from these schools, however, have been included once again in the 2001 report. The resulting effect on comparability in Divisions I and II is not significant. Table 1.1 lists the divisions along with the response utilized for each.

Table 1.1
Response Rates by Division

Division	No. of Members	No. of Responses	Percent Responding
I-A	115	114	99
I-AA	122	113	93
I-AAA	87	86	99
II with football	153	136	89
II without football	137	113	82
III with football	227	199	88
III without football	<u>195</u>	<u>137</u>	<u>70</u>
Total	1,036	898	87

The number of respondents within each division varies widely, from 86 institutions in Division I-AAA to 199 in Division III with football. The different response rates will greatly influence the average numbers for purposes of attempting to draw comparisons among divisions. Moreover, the percentages of members responding for the respective divisions do not coincide with the divisions' respective percentages of total NCAA membership. For instance, although Division I-A institutions make up 11 percent (11%) of NCAA membership, they contributed 13 percent (13%) of the total survey responses. Table 1.2 shows these percentages for each division.

Table 1.2
Percentage of Membership and Respondents

Division	Percentage of Membership	Percentage of Respondents
I-A	11	13
I-AA	12	13
I-AAA	8	10
II with football	15	15
II without football	13	12
III with football	22	22
III without football	19	15
Total	100	100

Most relevant, however, are the results reported for each respective division. Readers are able to compare financial results for one member institution with the average results for those members in the same division. Readers may determine how their institutions' athletics programs are faring, relative to other similar institutions. They may also see how their institutions' financial trends in recent years compare with the averages for similar institutions. Some comparisons may also be drawn among the average results in the various divisions. These comparisons are presented in tabular form in the Summary Section of the report. Because confidentiality was assured, neither the NCAA nor the author make data from individual institutions available.

Organization of the Report

The financial information in this report is classified and presented in detail by Division III with Football and Division III without Football. In addition, some summary tables present limited data for all divisions. The reported numbers consist almost entirely of means for the divisions. There are four sections to the report:

Section I -- Introduction and Survey Methodology. This section provides a background for the study and its stated objectives. A description of the survey instrument is given, as well as an analysis of the number and relative proportion of respondents from the respective divisions.

Section II -- Summary Information. Summary tables are presented in this section showing average total expense data, as well as organizational and activity data for each division. These data include the average number of sports offered, average number of athletes, average expense per athlete, and others. These tables make it possible to make comparisons of participation across divisions. This section also presents summary financial data for all Division III respondents.

Sections III and IV -- Division Information. Each of the two Division III subdivisions (with and without football) is reported separately in these sections. Averages are shown for individual sports and for men's and women's programs.

Glossary. The appendix provides definitions of terms as they are used in the report.

Suggestions for the Reader

Several basic considerations should be weighed when using the information in this report.

- (1) An individual institution's actual results may differ greatly from that institution's division average; no two institutions operate in identical environments or under identical circumstances. The varying sizes of institutions and their budgets, as well as the markets within which the institutions operate, have dramatic effects on financial results. In addition, there are inherent differences in fiscal demands and resources of public institutions and those of private institutions.

- (2) There are very significant differences among the various divisions. For instance, athletics programs offering football operate in a different environment than those which do not. The impact of the differences noted above within a division are likely to be even greater when making comparisons across different divisions. The proportion of private institutions also varies by division.
- (3) In general, comparisons of financial data prior to 1989 are not particularly relevant. However, in order to more clearly reflect the impact of the dramatic growth in women's athletics programs since the early 1980's, some tables in the Divisions I and II report include data for the 1985 fiscal years. Division III data for years prior to 1993 may be found in prior years' reports.
- (4) Direct institutional support has been removed from the mean revenues. Although these budgetary transfers may possibly be considered revenues for the institution's athletics department, they do not represent revenues for the institution itself. Moreover, there are undoubtedly many instances in which athletics related expenses, such as insurance, are paid out of an institution's general funds. Unfortunately, these expenses are not reflected in the mean expenses in this report. This may be misleading when attempting to determine the extent to which athletics programs contribute to or detract from institutions' coffers. There remains a need for uniformity and consistency in financial reporting among member institutions. It is hoped that the format of this report, i.e., including only above-zero responses in mean calculations, mitigates this problem somewhat.
- (5) Revenues and expenses which are not specifically related to men's or women's programs have been classified as non-gender or, in some cases, administrative. Examples of such expenses would be those related to academic support centers or training facilities utilized by all athletes. Although it may be possible for many member institutions to allocate such revenues and expenses among male and female athletes, the inconsistencies among allocation methods of the institutions and lack of precision would result in misleading data. Until such inconsistencies and imprecision are remedied, such items will be reported separately.

Throughout the report, it is also hoped that the information presented in a table is clear and self-explanatory. Brief explanations of tables are provided as deemed necessary. Please refer to the Glossary for definitions of terms as they are used in this report.

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CHAPTER II

DIVISION III SUMMARIES

All Institutions

TABLE 2.1
ORGANIZATION AND ACTIVITY DATA
 ALL DIVISIONS
 Fiscal Years 1989, 1993, 1995, 1997, 1999, and 2001
 (Dollar Amounts in Thousands)

	I-A	I-AA	I-AAA	II with Football	II without Football	III with Football	III without Football
Average Total Expense							
2001	23,200	6,800	5,500	2,300	1,600	1,248	665
% change from 1999	16%	26%	17%	15%	14%	25%	25%
1999	20,000	5,400	4,700	2,000	1,400	1,000	530
1997	17,300	4,900	3,600	1,600	1,300	770	440
1995	14,300	4,500	3,800	1,600	1,000	790	380
1993	13,000	3,900	2,800	1,400	900	750	350
1989	9,700	3,200	1,900	1,200	800	550	310
Average No. of Sports (See note)							
2001	19	19	16	15	12	19	15
1999	20	19	16	14	12	19	14
1997	16	14	14	12	11	16	13
1995	19	17	16	13	10	18	12
1993	18	18	16	13	11	18	12
1989	18	17	15	14	11	18	13
Varsity sports offered (by gender)							
Men's - 2001	9	9	8	7	6	10	7
Women's - 2001	10	10	8	8	6	10	8
Men's - 1999	10	9	8	7	6	10	7
Women's - 1999	10	10	8	7	6	9	7
Men's - 1997	8	7	7	6	5	8	6
Women's - 1997	8	7	7	6	5	8	7
Participating athletes							
Men							
2001	322	272	141	211	95	262	109
1999	310	246	141	210	97	255	104
1997	305	246	136	200	94	252	116
1995	315	249	140	195	86	230	184
1993	321	274	139	200	86	264	96
1989	335	260	150	229	104	263	137
Women							
2001	232	186	132	117	80	159	104
1999	213	155	131	110	78	144	97
1997	181	141	114	97	72	149	103
1995	154	123	107	88	66	140	116
1993	131	125	98	84	58	132	101
1989	136	109	88	104	73	128	108

	I-A	I-AA	I-AAA	II with Football	II without Football	III with Football	III without Football
Average Expense per Athlete							
2001	42.0	15.0	20.0	7.0	9.0	3.0	3.1
% change from 1999	11%	7%	18%	17%	13%	20%	19%
1999	38	14	17	6	8	2.5	2.6
1997	36	13	15	6	8	2	2
1995	31	12	16	6	7	2	1
1993	29	10	12	5	6	2	2
1989	21	9	8	4	5	1	1
Expense Per Athlete (by gender)							
Men's - 2001	34	11	15	6	7	2.3	2.1
Women's - 2001	20	10	13	6	8	2.3	2.1
Men's - 1999	31	10	13	5	6	1.8	1.5
Women's - 1999	18	10	12	5	7	1.7	1.5
Men's - 1997	27	10	11	5	6	1.5	1.5
Women's - 1997	17	9	11	4	6	1.5	1.5
Number of coaches - Full-time only							
Men							
2001	22	14	10	7	4	2	1
1999	23	12	8	7	3	2	1
Women							
2001	17	10	10	5	4	1	1
1999	17	7	8	4	3	1	1
Number of total coaches							
Men							
2001	33	28	19	20	12	27	14
1999	32	25	18	19	11	22	12
Women							
2001	27	21	20	14	12	20	14
1999	25	18	18	13	11	16	12
Program total coaches by gender							
Males coaching males - 2001	31	27	18	19	12	25	13
Males coaching females - 2001	12	12	10	7	7	10	8
Males coaching males - 1999	31	24	16	19	10	21	11
Males coaching females - 1999	12	8	7	7	6	8	6
Females coaching males - 2001	2	2	2	2	1	1	1
Females coaching females - 2001	14	11	10	7	5	10	7
Females coaching males - 1999	2	2	2	1	2	1	1
Females coaching females - 1999	14	10	9	7	5	9	6
Program head coaches by gender							
Males coaching males - 2001	8	8	7	6	5	8	6
Males coaching females - 2001	4	5	4	4	4	4	4
Males coaching males - 1999	6	4	3	3	2	7	5
Males coaching females - 1999	3	2	2	2	2	3	3
Females coaching males - 2001	1	1	1	1	1	0.5	0.3
Females coaching females - 2001	5	4	3	3	2	4	3
Females coaching males - 1999	4	3	2	2	2	0.3	0.3
Females coaching females - 1999	1	1	1	2	1	4	3

NOTES:

In 1997 and subsequent years, indoor track, outdoor track, and cross-country were combined into one sport for reporting purposes, as were swimming and diving. These were reported as separate sports in other years.

TABLE 2.2
TOTAL OPERATING EXPENSES
 DIVISION III
 Fiscal Years 1993, 1995, 1997, 1999, and 2001
 (Dollar Amounts in Thousands)

	1993	Percentage of Total	1995	Percentage of Total	1997	Percentage of Total	1999	Percentage of Total	2001	Percentage of Total
Institutions with Football										
Men's Programs	357	48	387	49	378	49	509	51	592	48
Women's Programs	172	23	201	26	223	29	294	29	366	29
Nongender related	216	29	198	25	171	22	197	20	290	23
Total	745	100	786	100	772	100	1000	100	1,248	100
Institutions without Football										
Men's Programs	111	32	117	31	181	41	200	38	233	35
Women's Programs	143	41	144	38	157	35	182	34	223	34
Nongender related	98	28	119	31	105	24	148	28	209	31
Total	352	100	380	100	443	100	530	100	665	100

NOTES:

For reporting years after 1989, only revenues and expenses specifically related to men's and women's programs are shown as such. Nongender-specific items are reported as Nongender. In 1985 and 1989 reports, however, the nongender-specific items were allocated to men's and women's programs. Thus, comparisons with reports prior to 1993 may be misleading.

Means are for all institutions responding and include debt service and capital expenditures.

TABLE 2.3
EXPENSES BY OBJECT OF EXPENDITURE
 ALL DIVISION III
 Fiscal Year 2001

	For Those Schools Reporting Some Amount of Expenditure (Note A)						For All Division III Schools (Note B)					
	Men's Programs		Women's Programs		Administrative		Men's Programs		Women's Programs		Administrative	
	Mean	(n)	Mean	(n)	Mean	(n)	Mean	(n)	Mean	(n)	Mean	(n)
Guarantees and Options Paid	4,000	51	4,400	27	300	1	1,000	329	400	329	0	329
Salaries and Wages	240,100	323	169,100	324	257,100	212	236,300	329	166,500	329	165,700	329
Team Travel	86,100	322	67,400	322	22,900	107	84,200	329	66,000	329	7,400	329
Recruiting and Scouting	15,100	284	7,600	283	12,000	65	13,000	329	6,500	329	2,400	329
Athletic Equipment, Uniforms and Supplies	48,500	320	28,400	320	38,200	151	47,200	329	27,600	329	17,500	329
Fund-raising	22,900	73	17,600	64	25,900	45	5,100	329	3,400	329	3,500	329
Camps	33,600	49	19,300	41	155,400	18	5,000	329	2,400	329	8,500	329
Game Officials	15,900	309	13,000	309	10,200	21	14,900	329	12,200	329	600	329
Contract Services (Medical, Game Officials, Legal, Insurance, etc.)	12,200	106	6,500	88	26,000	103	3,900	329	1,700	329	8,200	329
Other	38,500	197	25,800	187	85,100	163	23,000	329	14,700	329	42,100	329
Total Operating Expenses	N/A	N/A	N/A	N/A	N/A	N/A	433,600	329	301,400	329	255,900	329
Other Expenditures:												
Debt Service	13,700	5	9,800	4	149,500	7	200	329	100	329	3,200	329
Capital Expenditures	40,500	37	37,200	34	427,100	34	4,600	329	3,800	329	44,100	329
Total Expenses	N/A	N/A	N/A	N/A	N/A	N/A	438,400	329	305,300	329	303,200	329

NOTES:

(A) These means include only those schools with some amount for each respective item. Zeroes and non-responses are not included. The "n" column reflects the number of responses for each item.

(B) These means include all institutions, including zeroes and non-responses.

TABLE 2.4
OPERATING REVENUES AND EXPENSES BY SPORT
MEN'S PROGRAMS
ALL DIVISION III
Fiscal Year 2001

Sport	Revenues				Expenses					
	Fund Raising	Institutional Support	All Other Revenues	Total Revenues	Direct "Game" Expenses	Recruiting	Salaries	All Other Expenses	Total Operating Expenses	Number of Respondents
Baseball	5,900	26,300	7,800	40,000	24,900	1,100	27,500	4,500	58,000	287
Basketball	2,900	32,800	10,700	46,400	22,600	2,900	38,000	5,500	69,000	320
Fencing	1,200	18,900	500	20,600	16,300	300	10,300	600	27,500	12
Football	8,400	110,000	18,600	137,000	57,500	8,300	118,000	14,300	198,100	190
Golf	900	9,900	1,200	12,000	6,900	200	9,600	1,800	18,500	226
Gymnastics	2,000	12,700	1,700	16,400	22,200	100	18,900	100	41,300	2
Ice Hockey	4,800	67,100	54,500	126,400	47,900	5,600	46,500	44,300	144,300	62
Lacrosse	3,700	24,300	5,600	33,600	20,300	1,700	29,200	7,200	58,400	106
Rifle	800	7,700	500	9,000	5,200	100	4,200	500	10,000	8
Rowing	10,600	25,000	4,900	40,500	19,900	200	29,900	4,000	54,000	24
Skiing	2,100	27,300	2,700	32,100	20,400	200	20,900	2,400	43,900	17
Soccer	1,700	21,400	4,700	27,800	15,000	1,100	22,200	4,200	42,500	303
Squash	1,100	14,600	0	15,700	6,800	200	19,100	800	26,900	16
Swimming and Diving	1,700	19,200	4,200	25,100	12,500	500	21,300	3,500	37,800	158
Tennis	600	9,700	1,500	11,800	5,900	300	10,500	1,000	17,700	263
Track & Field, Cross Country	1,200	21,500	4,000	26,700	14,600	600	24,200	2,000	41,400	272
Volleyball	800	11,600	5,200	17,600	10,900	600	10,200	3,100	24,800	36
Water Polo	1,600	13,800	2,900	18,300	7,600	200	15,000	1,700	24,500	14
Wrestling	2,500	20,800	6,300	29,600	17,500	1,200	20,900	3,900	43,500	83
Other Varsity Sports	3,600	10,400	2,800	16,800	8,500	1,100	22,300	2,000	33,900	17

NOTE:

Direct "Game" Expenses include Team Travel, Contract Services, Equipment, Uniforms and Supplies. These means include only those schools which sponsored the respective sports.

TABLE 2.5
OPERATING REVENUES AND EXPENSES BY SPORT
WOMEN'S PROGRAMS
ALL DIVISION III
Fiscal Year 2001

Sport	Revenues				Expenses					
	Fund Raising	Institutional Support	All Other Revenues	Total Revenues	Direct "Game" Expenses	Recruiting	Salaries	All Other Expenses	Total Operating Expenses	Number of Respondents
Basketball	1,800	29,300	7,600	38,700	20,100	1,800	32,400	4,200	58,500	320
Fencing	1,000	18,900	2,300	22,200	14,300	300	11,600	500	26,700	14
Field Hockey	1,400	18,500	3,700	23,600	12,600	800	23,100	1,700	38,200	111
Golf	300	8,200	1,100	9,600	5,600	200	9,100	1,000	15,900	118
Gymnastics	1,600	14,800	15,000	31,400	16,400	400	21,500	6,500	44,800	14
Ice Hockey	1,900	32,000	11,900	45,800	32,800	2,300	30,400	22,200	87,700	31
Lacrosse	1,900	19,000	4,400	25,300	14,500	800	24,500	3,700	43,500	112
Rifle	300	4,300	100	4,700	2,600	0	1,900	100	4,600	5
Rowing	9,800	22,700	3,700	36,200	20,200	200	26,100	4,000	50,500	25
Skiing	2,100	27,200	2,700	32,000	19,900	200	21,400	2,100	43,600	17
Soccer	1,200	20,000	4,000	25,200	14,500	1,100	19,700	3,500	38,800	298
Softball	2,500	18,000	5,400	25,900	16,200	700	19,700	2,700	39,300	294
Squash	300	17,200	0	17,500	7,500	200	21,500	500	29,700	15
Swimming and Diving	1,700	18,500	4,300	24,500	12,800	600	20,900	3,000	37,300	176
Synchronized Swimming	0	32,400	6,000	38,400	14,600	900	18,900	800	35,200	2
Tennis	700	9,200	1,500	11,400	6,000	300	11,000	900	18,200	278
Track & Field, Cross Country	800	20,300	3,800	24,900	13,600	500	22,900	1,800	38,800	282
Volleyball	700	18,000	4,800	23,500	13,600	800	19,400	2,600	36,400	303
Water Polo	1,500	36,900	7,900	46,300	12,500	1,400	18,800	14,500	47,200	13
Other Varsity Sports	1,700	19,100	2,500	23,300	10,600	400	23,500	6,200	40,700	43

NOTE:

Direct "Game" Expenses include Team Travel, Contract Services, Equipment, Uniforms and Supplies. These means include only those schools that sponsored the respective sports.

TABLE 2.6
COMPARATIVE OPERATING EXPENSES BY SPORT
 ALL DIVISION III
 Fiscal Year 2001

Sport	Men's		Women's	
	Total Operating Expenses	Percent of Aggregate	Total Operating Expenses	Percent of Aggregate
Baseball	58,000	6	N/A	N/A
Basketball	69,000	7	58,500	8
Fencing	27,500	3	26,700	4
Field Hockey	N/A	N/A	38,200	5
Football	198,100	19	N/A	N/A
Golf	18,500	2	15,900	2
Gymnastics	41,300	4	44,800	6
Ice Hockey	144,300	14	87,700	12
Lacrosse	58,400	6	43,500	6
Rifle	10,000	1	4,600	1
Rowing	54,000	5	50,500	7
Skiing	43,900	4	43,600	6
Soccer	42,500	4	38,800	5
Softball	N/A	N/A	39,300	5
Squash	26,900	3	29,700	4
Swimming and Diving	37,800	4	37,300	5
Tennis	17,700	2	18,200	2
Track & Field, Cross Country	41,400	4	38,800	5
Volleyball	24,800	2	36,400	5
Water Polo	24,500	2	47,200	6
Wrestling	43,500	4	N/A	N/A
Other Varsity Sports	33,900	3	40,700	5
Aggregate	1,016,000	100	740,400	100

NOTE:

These data include only those amounts related to specific sports. Thus, the totals do not correspond with total expenses reflected on other tables. The aggregate amount is provided only for purposes of comparisons.

TABLE 2.7
COACHES AND PARTICIPANTS BY SPORT
 ALL DIVISION III
 Fiscal Year 2001

Sport	Men's Programs					Women's Programs				
	Total Salaries* Head	Assistants	Number of Assistants	Number of Athletes	Responses	Total Salaries* Head	Assistants	Number of Assistants	Number of Athletes	Responses
Baseball	18,650	6,850	1.83	28	299	N/A	N/A	N/A	N/A	N/A
Basketball	24,250	7,800	1.68	17	335	21,050	6,800	1.64	14	333
Fencing	9,000	3,450	1.80	17	12	9,650	3,450	1.80	14	14
Field Hockey	N/A	N/A	N/A	N/A	N/A	14,450	5,450	1.28	22	115
Football	43,200	63,800	6.85	86	200	N/A	N/A	N/A	N/A	N/A
Golf	8,050	2,050	1.06	10	238	7,850	2,100	1.00	7	119
Gymnastics	12,000	3,000	1.00	15	2	18,650	3,300	1.00	15	13
Ice Hockey	28,900	11,650	1.47	29	63	21,300	6,050	1.44	20	31
Lacrosse	16,200	6,750	1.41	29	108	15,500	5,150	1.30	21	115
Rifle	8,050	500	1.00	8	8	1,600	100	1.00	3	6
Rowing	25,650	7,750	1.50	26	26	18,050	10,350	1.50	34	28
Skiing	14,700	5,550	1.57	14	18	16,550	5,550	1.57	11	18
Soccer	14,800	4,200	1.34	25	318	14,100	4,400	1.34	21	312
Softball	N/A	N/A	N/A	N/A	N/A	13,550	4,500	1.37	17	307
Squash	16,300	2,500	1.00	14	18	15,850	2,150	1.00	13	16
Swimming and Diving	16,350	5,300	1.83	16	162	16,450	5,000	175.00	20	184
Tennis	8,800	2,050	1.27	10	274	9,400	1,850	1.17	11	288
Track and Field	15,950	7,750	2.77			14,850	7,650	2.80		
Indoor Track and Field				29	168				23	169
Outdoor Track and Field				29	216				23	220
Cross Country				13	277				13	287
Volleyball	5,100	2,950	1.06	12	38	14,250	3,700	127.00	14	315
Water Polo	12,350	2,100	1.00	16	17	9,900	2,850	1.14	16	16
Wrestling	15,600	4,900	1.63	22	86	0	0	0.00	6	1

***NOTE:**

Total represents total compensation paid to all coaches in this category.

CHAPTER III

DIVISION III SUMMARIES

With Football

Table 3.1
OPERATING EXPENSES BY OBJECT OF EXPENDITURE
 DIVISION III WITH FOOTBALL
 Fiscal Year 2001

	Public	(n)	Private	(n)	Total Division	(n)
Guarantees and Options						
Men	5,300	7	4,200	27	4,500	34
Women	19,900	3	2,600	13	5,800	16
Administrative	0	0	0	0	0	0
Salaries and Benefits						
Men	255,900	30	342,900	158	329,000	18
Women	170,300	30	213,700	158	206,800	188
Administrative	374,500	22	279,000	101	296,000	123
Team Travel						
Men	94,700	30	111,000	158	108,400	188
Women	73,100	29	79,500	158	78,500	187
Administrative	17,900	16	32,700	52	29,200	68
Recruiting and Scouting						
Men	14,000	30	21,700	137	20,300	167
Women	6,100	29	8,900	136	8,400	165
Administrative	7,300	7	17,700	35	16,000	42
Equipment/Uniforms/Supplies						
Men	72,800	30	62,900	158	64,500	188
Women	39,600	29	31,500	158	32,800	187
Administrative	50,000	20	44,200	71	45,400	91
Fund-raising						
Men	29,500	13	23,300	33	25,100	46
Women	21,900	12	14,800	29	16,900	41
Administrative	57,000	11	16,700	23	29,800	34
Game Officials						
Men	18,400	27	18,500	152	18,500	17
Women	14,700	26	13,900	151	14,000	177
Administrative	27,400	1	12,000	10	13,400	11
Contract services						
Men	10,800	18	15,300	58	14,200	76
Women	5,500	17	6,500	45	6,200	62
Administrative	23,400	16	29,800	44	28,100	60
Camps						
Men	58,800	12	33,600	25	41,800	37
Women	32,900	11	17,600	21	22,800	32
Administrative	21,800	3	126,200	7	94,900	10

	Public	(n)	Private	(n)	Total Division	(n)
Other						
Men	63,800	21	49,400	99	51,900	120
Women	31,400	20	31,500	95	31,500	115
Administrative	76,100	18	95,900	76	92,200	94
Debt Service						
Men	19,800	1	13,300	3	14,900	4
Women	16,800	1	2,000	2	6,900	3
Administrative	79,400	2	17,700	3	42,400	5
Capital Expenditures						
Men	27,200	2	50,600	23	48,800	25
Women	41,500	2	36,300	22	36,700	24
Administrative	304,600	4	778,300	16	683,600	20

NOTES:

Total public institutions reporting = 30
Total private institutions reporting = 162

These means include only those schools which some amount for each respective item. Zeroes and non-responses are not included. The "n" column reflects the number of responses for each item.

TABLE 3.2
OPERATING REVENUES AND EXPENSES BY SPORT
MEN'S PROGRAMS
DIVISION III WITH FOOTBALL
 Fiscal Year 2001

Sport	Revenues				Expenses					
	Fund Raising	Institutional Support	All Other Revenues	Total Revenues	Direct "Game" Expenses	Recruiting	Salaries	All Other Expenses	Total Operating Expenses	Number of Respondents
Baseball	7,400	29,500	5,900	42,800	25,700	1,100	31,400	4,300	62,500	178
Basketball	3,600	40,000	11,500	55,100	24,900	3,300	45,000	6,200	79,400	187
Fencing	2,700	18,500	700	21,900	16,100	0	10,700	1,000	27,800	4
Football	8,400	109,900	18,800	137,100	57,400	8,300	117,600	14,400	197,700	188
Golf	1,100	11,100	700	12,900	7,200	200	11,500	1,600	20,500	148
Gymnastics	2,000	12,700	1,700	16,400	22,200	0	18,900	200	41,300	2
Ice Hockey	5,600	78,800	71,000	155,400	50,000	6,500	52,400	59,600	168,500	42
Lacrosse	5,500	32,700	4,800	43,000	23,700	2,000	37,600	11,300	74,600	57
Rifle	1,000	9,300	200	10,500	6,000	0	4,700	200	10,900	6
Rowing	14,700	27,900	4,500	47,100	23,100	300	33,900	4,400	61,700	17
Skiing	2,600	32,800	3,800	39,200	23,400	300	26,300	2,200	52,200	12
Soccer	2,300	25,800	4,100	32,200	15,700	1,200	24,700	5,000	46,600	174
Squash	1,300	15,900	0	17,200	7,100	200	21,300	1,000	29,600	13
Swimming and Diving	2,100	22,100	3,900	28,100	13,400	500	23,600	3,100	40,600	111
Tennis	800	10,700	900	12,400	6,300	200	11,500	800	18,800	165
Track & Field, Cross Country	1,800	27,500	4,100	33,400	17,500	700	30,500	2,600	51,300	173
Volleyball	2,400	10,900	2,000	15,300	10,700	900	13,500	3,200	28,300	6
Water Polo	900	16,400	3,900	21,200	8,100	200	17,500	1,200	27,000	10
Wrestling	2,700	20,700	5,600	29,000	18,000	1,100	22,000	4,200	45,300	68
Other Varsity Sports	5,400	11,000	3,000	19,400	9,300	1,700	23,400	1,400	35,800	11

NOTE:

Direct "Game" Expenses include Team Travel, Contract Services, Game Officials, Equipment, Uniforms and Supplies. These means include only those schools that sponsored the respective sports.

TABLE 3.3
OPERATING REVENUES AND EXPENSES BY SPORT
 MEN'S PROGRAMS
 DIVISION III WITH FOOTBALL
 PUBLIC SCHOOLS
 Fiscal Year 2001

Sport	Revenues				Expenses					
	Fund Raising	Institutional Support	All Other Revenues	Total Revenues	Direct "Game" Expenses	Recruiting	Salaries	All Other Expenses	Total Operating Expenses	Number of Respondents
Baseball	8,600	20,700	20,700	50,000	28,000	1,100	31,900	6,400	67,400	27
Basketball	5,500	29,000	41,700	76,200	24,900	2,900	45,400	14,300	87,500	29
Fencing	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Football	11,400	65,400	65,800	142,600	56,100	7,400	92,100	20,000	175,600	30
Golf	1,300	3,800	3,800	8,900	6,400	400	6,500	2,300	15,600	8
Gymnastics	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Ice Hockey	2,300	14,100	31,100	47,500	35,600	2,100	23,400	9,500	70,600	12
Lacrosse	1,800	13,200	5,300	20,300	17,700	900	14,600	1,600	34,800	8
Rifle	1,100	9,700	200	11,000	7,700	100	5,300	300	13,400	2
Rowing	2,600	4,200	6,000	12,800	10,500	800	6,600	700	18,600	2
Skiing	7,900	16,300	10,000	34,200	24,500	200	9,500	0	34,200	1
Soccer	3,000	12,300	20,000	35,300	17,400	900	23,400	5,500	47,200	24
Squash	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Swimming and Diving	4,500	9,400	14,200	28,100	13,000	200	20,200	4,200	37,600	15
Tennis	600	1,500	5,700	7,800	5,200	100	7,000	1,400	13,700	15
Track & Field, Cross Country	2,200	9,600	19,400	31,200	20,000	400	22,700	2,800	45,900	25
Volleyball	3,500	800	2,200	6,500	6,500	500	7,400	400	14,800	2
Water Polo	2,600	6,200	0	8,800	4,100	1,300	7,300	2,800	15,500	1
Wrestling	4,900	8,000	17,500	30,400	23,500	600	20,200	4,400	48,700	12
Other Varsity Sports	1,400	9,900	6,300	17,600	10,000	600	20,900	800	32,300	4

NOTE:

Direct "Game" Expenses include Team Travel, Contract Services, Game Officials, Equipment, Uniforms and Supplies. These means include only those schools that sponsored the respective sports.

TABLE 3.4
OPERATING REVENUES AND EXPENSES BY SPORT
 MEN'S PROGRAMS
 DIVISION III WITH FOOTBALL
 PRIVATE SCHOOLS
 Fiscal Year 2001

Sport	Revenues				Expenses					
	Fund Raising	Institutional Support	All Other Revenues	Total Revenues	Direct "Game" Expenses	Recruiting	Salaries	All Other Expenses	Total Operating Expenses	Number of Respondents
Baseball	7,200	31,000	3,300	41,500	25,300	1,100	31,300	4,000	61,700	151
Basketball	3,300	42,100	5,900	51,300	25,000	3,400	44,900	4,700	78,000	158
Fencing	2,700	18,500	700	21,900	16,100	0	10,700	1,000	27,800	4
Football	7,800	118,400	9,800	136,000	57,700	8,400	122,500	13,300	201,900	158
Golf	1,100	11,600	500	13,200	7,300	200	11,700	1,500	20,700	140
Gymnastics	2,000	12,700	1,700	16,400	22,200	100	18,900	100	41,300	2
Ice Hockey	6,900	104,700	87,000	198,600	55,800	8,200	64,000	80,000	208,000	30
Lacrosse	6,100	35,900	4,700	46,700	24,700	2,200	41,300	12,900	81,100	49
Rifle	1,000	9,200	0	10,200	5,200	0	4,300	100	9,600	4
Rowing	16,300	31,100	4,200	51,600	24,700	200	37,500	5,000	67,400	15
Skiing	2,100	34,300	3,200	39,600	23,400	200	27,800	2,400	53,800	11
Soccer	2,200	27,900	1,600	31,700	15,400	1,200	25,000	4,900	46,500	150
Squash	200	9,100	(100)	9,200	7,100	200	21,300	1,000	29,600	13
Swimming and Diving	1,700	24,100	2,300	28,100	13,400	600	24,100	2,900	41,000	96
Tennis	800	11,600	500	12,900	6,400	200	12,000	700	19,300	150
Track & Field, Cross Country	1,800	30,600	1,400	33,800	17,000	800	31,800	2,700	52,300	148
Volleyball	1,800	16,000	1,900	19,700	12,900	1,100	16,500	4,600	35,100	4
Water Polo	700	17,600	4,300	22,600	8,500	100	18,600	1,000	28,200	9
Wrestling	2,200	23,400	3,100	28,700	16,800	1,300	22,400	4,100	44,600	56
Other Varsity Sports	7,700	11,600	1,100	20,400	8,800	2,400	24,700	1,900	37,800	7

NOTE:

Direct "Game" Expenses include Team Travel, Contract Services, Game Officials, Equipment, Uniforms and Supplies. These means include only those schools that sponsored the respective sports.

TABLE 3.5
OPERATING REVENUES AND EXPENSES BY SPORT
WOMEN'S PROGRAMS
DIVISION III WITH FOOTBALL
Fiscal Year 2001

Sport	Revenues				Expenses					
	Fund Raising	Institutional Support	All Other Revenues	Total Revenues	Direct "Game" Expenses	Recruiting	Salaries	All Other Expenses	Total Operating Expenses	Number of Respondents
Basketball	2,200	35,800	6,800	44,800	21,500	2,000	38,000	4,300	65,800	186
Fencing	1,900	19,300	600	21,800	13,400	0	11,400	800	25,600	5
Field Hockey	2,000	24,000	2,700	28,700	14,100	900	28,100	1,900	45,000	64
Golf	400	8,000	1,100	9,500	5,800	200	10,000	1,100	17,100	89
Gymnastics	1,700	13,800	16,100	31,600	16,600	400	22,100	6,900	46,000	13
Ice Hockey	2,300	37,200	12,900	52,400	34,200	2,100	33,200	27,800	97,300	24
Lacrosse	2,300	24,300	3,700	30,300	16,300	900	29,700	5,000	51,900	69
Rifle	300	4,000	200	4,500	2,500	0	1,800	100	4,400	4
Rowing	13,300	23,700	3,100	40,100	22,400	200	27,600	4,600	54,800	18
Skiing	2,500	32,800	3,800	39,100	22,800	200	26,900	1,800	51,700	12
Soccer	1,600	23,500	2,900	28,000	14,700	1,000	21,200	4,300	41,200	178
Softball	2,900	22,000	4,700	29,600	17,100	800	23,100	2,600	43,600	181
Squash	300	17,700	100	18,100	7,600	200	22,900	500	31,200	13
Swimming and Diving	2,100	20,800	3,600	26,500	13,400	600	22,700	2,900	39,600	122
Synchronized Swimming	0	22,700	0	22,700	15,000	0	6,100	1,600	22,700	1
Tennis	800	10,400	1,200	12,400	6,600	300	12,000	900	19,800	172
Track & Field, Cross Country	1,100	25,800	3,500	30,400	16,000	700	28,400	2,200	47,300	179
Volleyball	900	22,900	4,600	28,400	15,100	900	23,500	3,200	42,700	178
Water Polo	1,000	59,000	5,400	65,400	15,400	2,000	22,700	22,700	62,800	8
Other Varsity Sports	2,500	11,500	2,500	16,500	9,000	400	16,200	2,800	28,400	24

NOTE:

Direct "Game" Expenses include Team Travel, Contract Services, Game Officials, Equipment, Uniforms and Supplies. These means include only those schools that sponsored the respective sports.

TABLE 3.6
OPERATING REVENUES AND EXPENSES BY SPORT
 WOMEN'S PROGRAMS
 DIVISION III WITH FOOTBALL
 PUBLIC SCHOOLS
 Fiscal Year 2001

Sport	Revenues				Expenses					
	Fund Raising	Institutional Support	All Other Revenues	Total Revenues	Direct "Game" Expenses	Recruiting	Salaries	All Other Expenses	Total Operating Expenses	Number of Respondents
Basketball	3,600	22,800	27,300	53,700	21,800	2,000	36,800	8,200	68,800	28
Field Hockey	4,600	12,600	8,600	25,800	14,400	500	21,800	2,000	38,700	13
Golf	700	1,700	9,300	11,700	7,100	200	9,200	1,200	17,700	7
Gymnastics	2,000	8,900	28,500	39,400	17,200	400	20,300	10,500	48,400	7
Ice Hockey	1,700	32,300	24,500	58,500	33,700	2,900	22,900	1,500	61,000	4
Lacrosse	2,400	17,000	13,100	32,500	17,400	800	28,700	1,400	48,300	11
Rifle	0	0	800	800	900	0	1,100	200	2,200	1
Rowing	700	4,200	1,000	5,900	3,600	500	0	2,200	6,300	2
Skiing	7,900	16,300	10,000	34,200	24,500	200	9,500	0	34,200	1
Soccer	2,100	9,900	14,000	26,000	14,500	1,000	17,300	3,300	36,100	26
Softball	4,300	16,100	16,800	37,200	20,000	700	22,800	4,300	47,800	29
Squash	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Swimming and Diving	4,000	12,000	11,800	27,800	13,100	400	19,500	3,400	36,400	18
Tennis	500	2,900	6,500	9,900	5,900	200	7,800	1,300	15,200	20
Track & Field, Cross Country	1,000	10,900	15,700	27,600	17,800	500	22,600	1,500	42,400	28
Volleyball	1,000	12,500	21,600	35,100	15,400	600	17,400	9,000	42,400	27
Water Polo	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Other Varsity Sports	200	600	7,200	8,000	4,600	200	10,400	2,200	17,400	7

NOTE:

Direct "Game" Expenses include Team Travel, Contract Services, Equipment, Uniforms and Supplies. These means include only those schools that sponsored the respective sports.

TABLE 3.7
OPERATING REVENUES AND EXPENSES BY SPORT
WOMEN'S PROGRAMS
DIVISION III WITH FOOTBALL
PRIVATE SCHOOLS
 Fiscal Year 2001

Sport	Revenues				Expenses					
	Fund Raising	Institutional Support	All Other Revenues	Total Revenues	Direct "Game" Expenses	Recruiting	Salaries	All Other Expenses	Total Operating Expenses	Number of Respondents
Basketball	1,900	38,100	3,200	43,200	21,500	2,000	38,200	3,600	65,300	158
Fencing	1,900	19,300	600	21,800	13,400	0	11,400	800	25,600	5
Field Hockey	1,300	26,900	1,200	29,400	14,000	1,000	29,700	1,900	46,600	51
Golf	300	8,600	400	9,300	5,700	200	10,100	1,000	17,000	82
Gymnastics	1,300	19,500	1,800	22,600	15,900	400	24,100	2,700	43,100	6
Ice Hockey	2,500	38,100	10,600	51,200	34,300	1,900	35,300	33,100	104,600	20
Lacrosse	2,200	25,700	2,000	29,900	16,100	900	29,900	5,600	52,500	58
Rifle	400	5,300	100	5,800	3,000	0	2,000	100	5,100	3
Rowing	14,900	26,100	3,400	44,400	24,700	200	31,000	4,900	60,800	16
Skiing	2,000	34,300	3,300	39,600	22,600	300	28,500	1,900	53,300	11
Soccer	1,500	25,800	1,000	28,300	14,700	1,000	21,900	4,500	42,100	152
Softball	2,700	23,100	2,400	28,200	16,500	800	23,200	2,300	42,800	152
Squash	300	13,600	0	13,900	7,600	200	22,900	500	31,200	13
Swimming and Diving	1,800	22,300	2,100	26,200	13,400	600	23,300	2,800	40,100	104
Synchronized Swimming	0	22,700	0	22,700	15,000	0	6,100	1,600	22,700	1
Tennis	400	7,300	2,300	10,000	6,700	300	12,600	800	20,400	152
Track & Field, Cross Country	1,100	28,500	1,300	30,900	15,600	700	29,500	2,400	48,200	151
Volleyball	900	24,700	1,600	27,200	15,000	900	24,700	2,100	42,700	151
Water Polo	1,000	59,000	5,400	65,400	15,400	2,000	22,700	22,700	62,800	8
Other Varsity Sports	3,400	16,000	600	20,000	10,800	500	18,600	3,000	32,900	17

NOTE:

Direct "Game" Expenses include Team Travel, Contract Services, Equipment, Uniforms and Supplies. These means include only those schools which sponsored the respective sports.

TABLE 3.8
COMPARATIVE OPERATING EXPENSES BY SPORT
 DIVISION III WITH FOOTBALL
 Fiscal Year 2001

Sport	Men's		Women's	
	Total Operating Expenses	Percent of Aggregate	Total Operating Expenses	Percent of Aggregate
Baseball	62,500	6	N/A	N/A
Basketball	79,400	7	65,800	8
Fencing	27,800	2	25,600	3
Field Hockey	N/A	N/A	45,000	6
Football	197,700	18	N/A	N/A
Golf	20,500	2	17,100	2
Gymnastics	41,300	4	46,000	6
Ice Hockey	168,500	15	97,300	12
Lacrosse	74,600	7	51,900	6
Rifle	10,900	1	4,400	1
Rowing	61,700	6	54,800	7
Skiing	52,200	5	51,700	6
Soccer	46,600	4	41,200	5
Softball	N/A	N/A	43,600	5
Squash	29,600	3	31,200	4
Swimming and Diving	40,600	4	39,600	5
Tennis	18,800	2	19,800	2
Track & Field, Cross Country	51,300	5	47,300	6
Volleyball	28,300	3	42,700	5
Water Polo	27,000	2	62,800	8
Wrestling	45,300	4	N/A	N/A
Other Varsity Sports	35,800	3	28,400	3
Aggregate	1,120,400	100	816,200	100

NOTE:

These data include only those amounts related to specific sports. Thus, the totals do not correspond with total expenses reflected on other tables. The aggregate amount is provided only for purposes of comparisons.

TABLE 3.9
COACHES AND PARTICIPANTS BY SPORT
 ALL DIVISION III WITH FOOTBALL
 Fiscal Year 2001

Sport	Men's Programs					Women's Programs				
	Total Salaries* Head	Assistants	Number of Assistants	Number of Athletes	Responses	Total Salaries* Head	Assistants	Number of Assistants	Number of Athletes	Responses
Baseball	21,150	8,100	1.91	30	188	N/A	N/A	N/A	N/A	N/A
Basketball	28,600	9,350	1.68	19	198	25,150	7,200	1.65	15	197
Fencing	13,350	3,000	2.00	20	4	18,050	3,000	2.00	13	5
Field Hockey	N/A	N/A	N/A	N/A	N/A	16,400	6,800	1.33	23	67
Football	43,200	63,800	6.85	86	198	N/A	N/A	N/A	N/A	N/A
Golf	9,350	2,600	1.08	11	159	9,300	3,000	1.00	7	94
Gymnastics	12,000	3,000	1.00	15	2	18,650	3,300	1.00	16	12
Ice Hockey	29,150	14,050	1.57	29	42	20,400	6,350	1.50	20	26
Lacrosse	21,550	9,400	1.65	31	59	19,600	6,400	1.36	21	71
Rifle	10,850	500	1.00	8	6	700	100	1.00	2	4
Rowing	29,100	9,200	1.60	29	19	19,650	8,650	1.75	37	20
Skiing	18,700	7,400	1.80	15	13	22,850	7,400	1.80	13	13
Soccer	16,250	5,200	1.40	26	185	15,500	5,300	1.36	22	190
Softball	N/A	N/A	N/A	N/A	N/A	16,400	5,250	1.44	18	190
Squash	21,050	4,150	1.00	14	15	20,600	2,850	1.00	12	14
Swimming and Diving	17,950	4,200	1.86	17	116	18,150	4,050	1.78	21	129
Tennis	9,600	2,550	1.36	11	174	10,250	2,200	1.20	11	183
Track and Field	20,200	9,350	3.24			18,800	9,150	3.31		
Indoor Track and Field				31	129				24	130
Outdoor Track and Field				32	159				25	163
Cross Country				14	178				15	183
Volleyball	5,850	2,350	1.00	14	6	16,500	4,400	1.36	15	187
Water Polo	16,700	2,000	1.00	16	12	9,100	2,000	1.25	16	10
Wrestling	17,450	5,250	1.67	23	71	N/A	N/A	N/A	0	0

***NOTE:**

Total represents total compensation paid to all coaches in this category.

TABLE 3.10
COACHES AND PARTICIPANTS BY SPORT
 ALL DIVISION III WITH FOOTBALL
 PUBLIC SCHOOLS
 Fiscal Year 2001

Sport	<u>Men's Programs</u>					<u>Women's Programs</u>				
	Total Salaries* Head	Assistants	Number of Assistants	Number of Athletes	Number of Responses	Total Salaries* Head	Assistants	Number of Assistants	Number of Athletes	Number of Responses
Baseball	27,950	4,200	2.14	28	28	N/A	N/A	N/A	N/A	N/A
Basketball	27,450	8,650	2.00	17	30	24,300	4,600	1.71	15	197
Fencing	0	0	0.00	0	0	0	0	0.00	13	5
Field Hockey	N/A	N/A	N/A	N/A	N/A	13,900	6,350	1.60	23	67
Football	34,550	45,850	6.38	80	30	N/A	N/A	N/A	N/A	N/A
Golf	5,350	0	0.00	11	9	3,000	0	0.00	7	94
Gymnastics	0	0	0.00	0	0	11,050	2,750	1.00	16	12
Ice Hockey	9,400	3,700	1.00	28	11	12,600	4,000	1.00	20	26
Lacrosse	8,550	4,500	2.33	24	9	15,600	6,950	1.40	21	71
Rifle	6,700	500	1.00	7	2	700	100	1.00	2	4
Rowing	8,200	0	0.00	30	2	0	0	0.00	37	20
Skiing	6,900	1,900	1.00	12	1	6,900	1,900	1.00	13	13
Soccer	21,050	3,300	1.25	26	25	17,100	2,900	1.20	22	190
Softball	N/A	N/A	N/A	N/A	N/A	13,550	3,700	1.63	18	190
Squash	0	0	0.00	0	0	0	0	0.00	12	14
Swimming and Diving	27,150	3,050	1.67	18	15	23,550	2,900	1.50	21	129
Tennis	11,850	1,600	2.00	11	15	7,850	1,050	1.00	11	183
Track and Field	14,850	4,650	3.20			15,250	4,250	3.00		
Track and Field Indoor				33	22				25	24
Track and Field Outdoor				32	23				25	25
Cross Country				14	26				13	29
Volleyball	4,400	2,200	1.00	16	2	6,800	2,900	1.14	15	187
Water Polo	0	0	0.00	17	1	0	0	0	16	10
Wrestling	30,550	2,800	1.33	26	12	N/A	N/A	N/A	0	0

***NOTE:**

Total represents total compensation paid to all coaches in this category.

TABLE 3.11
COACHES AND PARTICIPANTS BY SPORT
 ALL DIVISION III WITH FOOTBALL
 PRIVATE SCHOOLS
 Fiscal Year 2001

Sport	Men's Programs					Women's Programs				
	Total Salaries* Head	Assistants	Number of Assistants	Number of Athletes	Responses	Total Salaries* Head	Assistants	Number of Assistants	Number of Athletes	Responses
Baseball	20,550	8,500	1.88	30	160	N/A	N/A	N/A	N/A	N/A
Basketball	28,700	9,450	1.65	19	168	25,250	7,450	1.64	16	167
Fencing	13,350	3,000	2.00	20	4	18,050	3,000	2.00	13	5
Field Hockey	N/A	N/A	N/A	N/A	N/A	17,150	6,900	1.25	23	53
Football	44,000	65,800	6.90	87	168	N/A	N/A	N/A	N/A	N/A
Golf	9,500	2,600	1.08	11	150	9,450	2,950	1.00	7	87
Gymnastics	12,000	3,000	1.00	15	2	22,450	3,600	1.00	16	6
Ice Hockey	35,100	18,200	1.80	29	31	21,400	6,650	1.57	20	21
Lacrosse	24,300	10,450	1.50	32	50	20,500	6,300	1.35	21	59
Rifle	15,000	0	0.00	8	4	N/A	0	0.00	2	3
Rowing	33,300	9,200	1.60	29	17	19,750	8,650	1.75	39	18
Skiing	20,400	8,750	2.00	16	12	26,050	8,750	2.00	13	12
Soccer	15,750	5,450	1.42	26	160	15,350	5,500	1.38	22	162
Softball	N/A	N/A	N/A	N/A	N/A	16,700	5,450	1.41	18	160
Squash	21,050	4,150	1.00	15	14	20,600	2,850	1.00	12	14
Swimming and Diving	17,250	4,300	1.88	17	101	17,650	4,150	1.81	21	110
Tennis	9,500	2,650	1.30	11	159	10,400	2,300	1.21	11	162
Track and Field	20,600	9,750	3.24			19,150	9,650	3.34		
Indoor Track and Field				31	107				24	106
Outdoor Track and Field				32	136				25	138
Cross Country				14	152				15	154
Volleyball	7,300	2,500	1.00	13	4	17,450	4,550	1.38	15	159
Water Polo	16,700	2,000	1.00	16	11	9,100	2,000	1.25	16	10
Wrestling	15,750	6,000	1.71	22	59	N/A	N/A	N/A	0	0

***NOTE:**

Total represents total compensation paid to all coaches in this category.

CHAPTER IV

DIVISION III SUMMARIES

Without Football

TABLE 4.1
OPERATING EXPENSES BY OBJECT OF EXPENDITURE
 DIVISION III WITHOUT FOOTBALL
 Fiscal Year 2001

	Public	(n)	Private	(n)	Total Division	(n)
Guarantees and Options						
Men	3,100	2	3,200	15	3,200	17
Women	1,300	1	2,400	10	2,300	11
Administrative	0	0	300	1	300	1
Salaries						
Men	111,000	46	121,000	89	117,600	135
Women	112,200	46	119,500	90	117,000	136
Administrative	219,500	35	192,800	54	203,300	89
Team Travel						
Men	46,400	46	59,200	88	54,800	134
Women	43,800	46	56,200	89	52,000	135
Administrative	13,800	16	10,500	23	11,800	39
Recruiting and Scouting						
Men	5,900	36	8,500	81	7,700	117
Women	4,800	35	7,100	83	6,400	118
Administrative	4,600	5	4,800	18	4,800	23
Equipment/Uniforms/Supplies						
Men	25,500	45	25,800	87	25,700	132
Women	22,900	45	22,000	88	22,300	133
Administrative	37,000	22	21,600	38	27,300	60
Fund-raising						
Men	19,100	11	19,100	16	19,100	27
Women	19,500	10	18,300	13	18,800	23
Administrative	25,700	3	9,400	8	13,800	11
Game Officials						
Men	13,200	43	11,900	87	12,300	130
Women	11,300	44	11,900	88	11,700	132
Administrative	9,500	5	3,600	5	6,600	10
Contract services						
Men	8,900	8	6,600	22	7,200	30
Women	6,500	9	7,400	17	7,100	26
Administrative	18,600	17	26,100	26	23,100	43
Camps						
Men	10,200	6	6,000	6	8,100	12
Women	7,700	3	6,400	6	6,800	9
Administrative	362,700	5	11,400	3	231,000	8

	Public	(n)	Private	(n)	Total Division	(n)
Other						
Men	15,600	28	18,700	49	17,600	77
Women	17,500	25	16,200	47	16,700	72
Administrative	78,000	29	73,500	40	75,400	69
Debt Service						
Men	8,700	1	0	0	8,700	1
Women	18,300	1	0	0	18,300	1
Administrative	0	0	417,400	2	417,400	2
Capital Expenditures						
Men	0	0	23,400	12	23,400	12
Women	0	0	38,400	10	38,400	10
Administrative	33,100	6	81,300	8	60,700	14

NOTES:

Total public institutions reporting = 46

Total private institutions reporting = 91

TABLE 4.2
OPERATING REVENUES AND EXPENSES BY SPORT
MEN'S PROGRAMS
DIVISION III WITHOUT FOOTBALL
 Fiscal Year 2001

Sport	Revenues				Expenses					
	Fund Raising	Institutional Support	All Other Revenues	Total Revenues	Direct "Game" Expenses	Recruiting	Salaries	All Other Expenses	Total Operating Expenses	Number of Respondents
Baseball	3,400	21,100	10,800	35,300	23,500	1,200	21,000	4,800	50,500	109
Basketball	1,900	22,600	9,600	34,100	19,500	2,400	28,100	4,400	54,400	133
Fencing	400	19,100	400	19,900	16,400	400	10,100	400	27,300	8
Golf	500	7,500	2,100	10,100	6,200	200	6,200	2,100	14,700	78
Gymnastics	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Ice Hockey	3,200	42,500	19,800	65,500	43,200	3,900	34,100	12,300	93,500	20
Lacrosse	1,700	14,500	6,500	22,700	16,300	1,300	19,400	2,400	39,400	49
Rifle	0	2,700	1,900	4,600	2,800	0	2,900	1,700	7,400	2
Rowing	700	17,900	6,100	24,700	12,200	200	20,200	2,900	35,500	7
Skiing	1,000	14,000	15,100	25,100	13,000	200	8,000	3,000	24,200	5
Soccer	1,000	15,600	5,300	21,900	14,200	900	18,700	3,100	36,900	129
Squash	200	9,000	0	9,200	5,600	0	9,600	200	15,400	3
Swimming and Diving	800	12,400	4,800	18,000	10,500	500	16,000	4,200	31,200	47
Tennis	400	8,100	2,300	10,800	5,100	300	9,000	1,500	15,900	98
Track & Field, Cross Country	200	11,000	3,900	15,100	9,700	200	13,300	900	24,100	99
Volleyball	500	11,700	5,900	18,100	10,900	500	9,500	3,200	24,100	30
Water Polo	3,300	7,400	300	11,000	6,500	200	8,700	2,900	18,300	4
Wrestling	1,600	21,500	9,100	32,200	15,600	1,200	15,700	2,600	35,100	15
Other Varsity Sports	400	9,200	2,500	12,100	7,000	100	20,400	2,900	30,400	6

NOTE:

Direct "Game" Expenses include Team Travel, Contract Services, Equipment, Uniforms and Supplies. These means include only those schools which sponsored the respective sports.

TABLE 4.3
OPERATING REVENUES AND EXPENSES BY SPORT
 MEN'S PROGRAMS
 DIVISION III WITHOUT FOOTBALL
 PUBLIC SCHOOLS
 Fiscal Year 2001

Sport	Revenues				Expenses					
	Fund Raising	Institutional Support	All Other Revenues	Total Revenues	Direct "Game" Expenses	Recruiting	Salaries	All Other Expenses	Total Operating Expenses	Number of Respondents
Baseball	4,900	4,900	27,700	37,500	24,800	500	21,100	5,300	51,700	35
Basketball	2,200	6,500	21,300	30,000	16,000	2,000	28,000	5,500	51,500	45
Fencing	0	0	0	0	6,100	0	5,100	0	11,200	1
Golf	200	1,700	2,800	4,700	5,100	100	4,100	1,400	10,700	18
Gymnastics	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Ice Hockey	3,300	17,300	38,300	58,900	42,500	3,500	33,300	9,800	89,100	9
Lacrosse	1,400	3,200	16,500	21,100	16,400	1,000	17,300	3,100	37,800	18
Rifle	0	0	3,900	3,900	2,900	0	3,300	3,300	9,500	1
Rowing	0	0	19,500	19,500	9,200	300	8,400	100	18,000	2
Skiing	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Soccer	1,300	6,300	13,200	20,800	12,700	700	20,700	4,600	38,700	43
Squash	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Swimming and Diving	1,000	700	8,100	9,800	8,500	300	11,200	7,400	27,400	18
Tennis	500	1,500	6,000	8,000	3,500	100	5,900	2,000	11,500	30
Track & Field, Cross Country	200	5,100	8,400	13,700	9,200	100	11,800	1,000	22,100	34
Volleyball	500	6,800	11,600	18,900	9,000	300	8,200	6,400	23,900	14
Water Polo	4,400	2,000	0	6,400	4,700	300	6,300	3,700	15,000	3
Wrestling	2,100	9,600	22,300	34,000	14,700	300	14,900	5,500	35,400	6
Other Varsity Sports	800	400	5,000	6,200	5,900	100	26,600	0	32,600	3

NOTE:

Direct "Game" Expenses include Team Travel, Contract Services, Equipment, Uniforms and Supplies.
 These means include only those schools which sponsored the respective sports.

TABLE 4.4
OPERATING REVENUES AND EXPENSES BY SPORT
 MEN'S PROGRAMS
 DIVISION III WITHOUT FOOTBALL
 PRIVATE SCHOOLS
 Fiscal Year 2001

Sport	Revenues				Expenses					
	Fund Raising	Institutional Support	All Other Revenues	Total Revenues	Direct "Game" Expenses	Recruiting	Salaries	All Other Expenses	Total Operating Expenses	Number of Respondents
Baseball	2,700	28,800	2,800	34,300	22,900	1,600	20,900	4,500	49,900	74
Basketball	1,700	30,800	3,800	36,300	21,300	2,600	28,200	3,900	56,000	88
Fencing	500	21,900	300	22,700	17,800	400	10,900	500	29,600	7
Golf	700	9,200	1,900	11,800	6,500	200	6,800	2,300	15,800	60
Gymnastics	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Ice Hockey	3,200	63,000	4,700	70,900	43,800	4,100	34,800	14,400	97,100	11
Lacrosse	1,900	21,100	700	23,700	16,200	1,500	20,700	2,000	40,400	31
Rifle	0	5,300	0	5,300	2,800	0	2,400	100	5,300	1
Rowing	900	25,000	900	26,800	13,500	100	24,800	4,000	42,400	5
Skiing	1,000	14,000	100	15,100	13,000	200	8,000	3,000	24,200	5
Soccer	800	20,200	1,500	22,500	14,900	1,000	17,800	2,400	36,100	86
Squash	200	9,000	0	9,200	5,600	0	9,600	200	15,400	3
Swimming and Diving	700	19,600	2,700	23,000	11,700	700	19,000	2,200	33,600	29
Tennis	300	11,100	600	12,000	5,900	300	10,300	1,300	17,800	68
Track & Field, Cross Country	200	14,000	1,600	15,800	9,900	300	14,100	800	25,100	65
Volleyball	600	16,000	700	17,300	12,500	700	10,700	400	24,300	16
Water Polo	0	23,600	1,100	24,700	11,700	100	16,000	500	28,300	1
Wrestling	1,200	29,800	0	31,000	16,200	1,900	16,100	600	34,800	9
Other Varsity Sports	0	18,000	0	18,000	8,100	0	14,100	5,900	28,100	3

NOTE:

Direct "Game" Expenses include Team Travel, Contract Services, Game Officials, Equipment, Uniforms and Supplies. These means include only those schools which sponsored the respective sports.

TABLE 4.5
OPERATING REVENUES AND EXPENSES BY SPORT
WOMEN'S PROGRAMS
DIVISION III WITHOUT FOOTBALL
Fiscal Year 2001

Sport	Revenues				Expenses					
	Fund Raising	Institutional Support	All Other Revenues	Total Revenues	Direct "Game" Expenses	Recruiting	Salaries	All Other Expenses	Total Operating Expenses	Number of Respondents
Basketball	1,300	20,400	8,500	30,200	18,000	1,600	24,600	4,200	48,400	134
Fencing	500	18,600	3,400	22,500	14,800	400	11,600	400	27,200	9
Field Hockey	700	11,000	5,000	16,700	10,600	800	16,200	1,300	28,900	47
Golf	100	8,600	1,000	9,700	4,800	100	6,500	1,000	12,400	29
Gymnastics	0	27,500	1,500	29,000	13,400	100	14,000	1,500	29,000	1
Ice Hockey	600	14,200	8,200	23,000	27,700	3,400	20,600	3,100	54,800	7
Lacrosse	1,300	10,600	5,200	17,100	11,500	800	16,100	1,800	30,200	43
Rifle	0	5,300	0	5,300	2,800	0	2,400	100	5,300	1
Rowing	700	20,200	5,100	26,000	14,600	200	22,400	2,500	39,700	7
Skiing	1,000	14,000	0	15,000	13,000	200	8,000	2,900	24,100	5
Soccer	700	15,000	5,300	21,000	14,100	1,100	17,500	2,400	35,100	120
Softball	1,900	11,600	6,500	20,000	14,700	600	14,100	2,900	32,300	113
Squash	300	13,600	0	13,900	7,200	0	12,500	300	20,000	2
Swimming and Diving	500	13,300	6,100	19,900	11,300	700	16,700	3,400	32,100	54
Synchronized Swimming	0	42,100	12,000	54,100	14,200	1,800	31,700	0	47,700	1
Tennis	400	7,300	2,300	10,000	5,100	300	9,300	900	15,600	106
Track & Field, Cross Country	400	10,700	4,100	15,200	9,700	300	13,200	900	24,100	103
Volleyball	300	11,200	5,000	16,500	11,700	700	13,500	1,700	27,600	125
Water Polo	2,200	1,500	12,000	15,700	7,800	400	12,600	1,400	22,200	5
Other Varsity Sports	800	28,600	2,500	31,900	12,500	400	32,800	10,600	56,300	19

NOTE:

Direct "Game" Expenses include Team Travel, Contract Services, Equipment, Uniforms and Supplies. These means include only those schools which sponsored the respective sports.

TABLE 4.6
OPERATING REVENUES AND EXPENSES BY SPORT
WOMEN'S PROGRAMS
DIVISION III WITHOUT FOOTBALL
PUBLIC SCHOOLS
Fiscal Year 2001

Sport	Revenues				Expenses					
	Fund Raising	Institutional Support	All Other Revenues	Total Revenues	Direct "Game" Expenses	Recruiting	Salaries	All Other Expenses	Total Operating Expenses	Number of Respondents
Basketball	1,600	6,400	19,000	27,000	16,400	1,200	25,800	5,300	48,700	45
Fencing	300	0	14,400	14,700	6,600	0	5,300	0	11,900	2
Field Hockey	2,800	800	16,200	19,800	12,000	700	16,800	2,300	31,800	13
Golf	400	200	3,400	4,000	1,800	100	3,400	200	5,500	8
Gymnastics	0	27,500	1,500	29,000	13,400	100	14,000	1,500	29,000	1
Ice Hockey	1,300	3,700	14,800	19,800	23,800	1,000	18,600	1,700	45,100	3
Lacrosse	900	3,000	15,600	19,500	12,900	700	17,500	2,500	33,600	14
Rifle	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Rowing	0	3,500	18,100	21,600	9,400	400	9,700	2,100	21,600	2
Soccer	800	5,700	14,500	21,000	13,000	700	20,000	3,600	37,300	35
Softball	2,500	3,600	15,100	21,200	15,400	500	14,300	4,500	34,700	41
Swimming and Diving	400	600	11,700	12,700	9,200	400	12,900	5,100	27,600	21
Tennis	300	1,500	5,600	7,400	3,600	200	6,000	1,100	10,900	35
Track & Field, Cross Country	800	4,900	8,800	14,500	9,400	200	12,800	1,300	23,700	35
Volleyball	300	2,300	12,400	15,000	10,300	500	11,600	2,300	24,700	42
Water Polo	2,700	1,900	15,100	19,700	8,000	500	14,400	1,800	24,700	4
Other Varsity Sports	600	200	4,500	5,300	4,000	200	17,200	1,700	23,100	6

NOTE:

Direct "Game" Expenses include Team Travel, Contract Services, Equipment, Uniforms and Supplies.
 These means include only those schools which sponsored the respective sports.

TABLE 4.7
OPERATING REVENUES AND EXPENSES BY SPORT
WOMEN'S PROGRAMS
DIVISION III WITHOUT FOOTBALL
PRIVATE SCHOOLS
Fiscal Year 2001

Sport	Revenues				Expenses					
	Fund Raising	Institutional Support	All Other Revenues	Total Revenues	Direct "Game" Expenses	Recruiting	Salaries	All Other Expenses	Total Operating Expenses	Number of Respondents
Basketball	1200	27,500	3,100	31,800	18,800	1,900	24,000	3,600	48,300	89
Fencing	500	23,900	300	24,700	17,100	500	13,500	500	31,600	7
Field Hockey	600	14,100	900	15,600	10,100	800	16,000	900	27,800	34
Golf	0	11,800	100	11,900	5,900	200	7,700	1,300	15,100	21
Gymnastics	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Ice Hockey	0	22,100	3,300	25,400	30,700	5,100	22,100	4,200	62,100	4
Lacrosse	1,500	14,300	200	16,000	10,800	800	15,400	1,500	28,500	29
Rifle	0	5,300	0	5,300	2,800	0	2,400	100	5,300	1
Rowing	900	26,800	100	27,800	16,600	100	27,400	2,800	46,900	5
Skiing	1,000	14,000	0	15,000	13,000	200	8,000	2,900	24,100	5
Soccer	700	18,800	1,500	21,000	14,600	1,300	16,500	1,900	34,300	85
Softball	1,500	16,200	1,600	19,300	14,300	600	14,000	1,900	30,800	72
Squash	300	13,600	0	13,900	7,200	0	12,500	300	20,000	2
Swimming and Diving	700	21,400	2,500	24,600	12,700	900	19,000	2,400	35,000	33
Synchronized Swimming	0	42,100	12,000	54,100	14,200	1,800	31,700	0	47,700	1
Tennis	400	10,100	700	11,200	5,800	400	10,900	900	18,000	71
Track & Field, Cross Country	200	13,700	1,600	15,500	9,800	300	13,400	800	24,300	68
Volleyball	300	15,600	1,400	17,300	12,300	800	14,500	1,500	29,100	83
Water Polo	0	0	6,900	6,900	6,800	100	5,500	100	12,500	1
Other Varsity Sports	900	41,700	1,600	44,200	16,500	400	40,000	14,700	71,600	13

NOTE:

Direct "Game" Expenses include Team Travel, Contract Services, Equipment, Uniforms and Supplies. These means include only those schools which sponsored the respective sports.

TABLE 4.8
COMPARATIVE OPERATING EXPENSES BY SPORT
 DIVISION III WITHOUT FOOTBALL
 Fiscal Year 2001

Sport	Men's		Women's	
	Total Operating Expenses	Percent of Aggregate	Total Operating Expenses	Percent of Aggregate
Baseball	50,500	9	N/A	N/A
Basketball	54,400	9	48,400	8
Fencing	27,300	5	27,200	5
Field Hockey	N/A	N/A	28,900	5
Golf	14,700	3	12,400	2
Gymnastics	N/A	N/A	29,000	5
Ice Hockey	93,500	16	54,800	9
Lacrosse	39,400	7	30,200	5
Rifle	7,400	1	5,300	1
Rowing	35,500	6	39,700	7
Skiing	24,200	4	24,100	4
Soccer	36,900	6	35,100	6
Softball	N/A	N/A	32,300	6
Squash	15,400	3	20,000	3
Swimming and Diving	31,200	5	47,700	8
Tennis	15,900	3	15,600	3
Track & Field, Cross Country	24,100	4	24,100	4
Volleyball	24,100	4	27,600	5
Water Polo	18,300	3	22,200	4
Wrestling	35,100	6	N/A	N/A
Other Varsity Sports	30,400	5	56,300	10
Aggregate	578,300	100	580,900	100

NOTE:

These data include only those amounts related to specific sports. Thus, the totals do not correspond with total expenses reflected on other tables.

The aggregate amount is provided only for purposes of comparisons.

TABLE 4.9
COACHES AND PARTICIPANTS BY SPORT
 ALL DIVISION III WITHOUT FOOTBALL
 Fiscal Year 2001

Sport	<u>Men's Programs</u>					<u>Women's Programs</u>				
	Total Salaries* Head	Assistants	Number of Assistants	Number of Athletes	Number of Responses	Total Salaries* Head	Assistants	Number of Assistants	Number of Athletes	Number of Responses
Baseball	14,550	4,450	1.68	24	111	N/A	N/A	N/A	N/A	N/A
Basketball	18,700	5,650	1.69	15	137	15,700	6,250	1.62	13	136
Fencing	7,550	3,550	1.75	15	8	7,250	3,550	1.75	14	9
Field HockeyN/A	N/A	N/A	N/A	N/A	12,350		3,600	1.20	20	48
Golf	5,350	800	1.00	9	79	3,400	400	1.00	5	25
Gymnastics	N/A	N/A	N/A	N/A	N/A	0	0	0.00	0	0
Ice Hockey	28,250	4,900	1.20	28	21	25,250	3,700	1.00	23	5
Lacrosse	11,900	4,050	1.18	26	29	9,650	3,000	1.20	20	44
Rifle	2,500	0	0.00	11	2	2,500	0	0.00	6	2
Rowing	18,750	600	1.00	20	7	14,650	13,800	1.00	27	8
Skiing	4,000	1,000	1.00	10	5	4,000	1,000	1.00	6	5
Soccer	13,000	2,900	1.26	22	133	12,050	3,150	1.30	20	122
Softball	N/A	N/A	N/A	N/A	N/A	9,400	3,300	1.25	16	117
Squash	4,450	800	1.00	14	3	4,000	800	1.00	15	2
Swimming and Diving	12,650	8,050	1.73	13	46	12,950	7,150	1.67	17	55
Tennis	7,500	1,050	1.08	10	100	8,050	1,250	1.11	10	105
Track and Field	9,250	4,300	1.76			9,000	4,450	1.70		
Indoor Track and Field				21	39				19	39
Outdoor Track and Field				20	57				18	57
Cross Country				10	99				10	104
Volleyball	5,000	3,000	1.07	11	32	11,150	2,550	1.12	12	128
Water Polo	6,950	2,250	1.00	15	5	10,750	4,000	1.00	16	6
Wrestling	9,600	3,950	1.50	18	15	0	0	0	6	1

***NOTE:**

Total represents total compensation paid to all coaches in this category.

TABLE 4.10
COACHES AND PARTICIPANTS BY SPORT
 ALL DIVISION III WITHOUT FOOTBALL
 PUBLIC SCHOOLS
 Fiscal Year 2001

Sport	Men's Programs					Women's Programs				
	Total Salaries* Head	Assistants	Number of Assistants	Number of Athletes	Number of Responses	Total Salaries* Head	Assistants	Number of Assistants	Number of Athletes	Number of Responses
Baseball	15,500	4,250	1.77	25	35	N/A	N/A	N/A	N/A	N/A
Basketball	18,600	4,800	1.68	15	47	13,750	6,150	1.67	13	46
Fencing	3,600	1,500	2.00	8	1	4,550	1,500	2.00	12	2
Field Hockey	N/A	N/A	N/A	N/A	N/A	12,000	4,350	1.00	20	13
Golf	3,250	450	1.00	9	18	2,250	450	1.00	5	7
Gymnastics	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Ice Hockey	16,000	3,000	1.00	27	9	N/A	N/A	N/A	N/A	N/A
Lacrosse	7,550	4,000	1.00	27	18	12,400	3,150	1.50	21	14
Rifle	2,500	0	0.00	14	1	2,500	0	0.00	7	1
Rowing	2,000	0	0.00	24	2	2,000	0	0.00	26	3
Skiing	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Soccer	10,400	3,250	1.13	24	44	10,100	4,200	1.25	20	35
Softball	N/A	N/A	N/A	N/A	N/A	7,150	4,550	1.25	17	42
Squash	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Swimming and Diving	6,850	3,650	1.13	15	18	9,650	3,200	1.33	18	23
Tennis	4,150	500	1.00	10	30	3,700	1,400	1.20	10	34
Track and Field	5,700	3,100	1.15			6,950	2,900	1.44		
Indoor Track and Field				18	22				17	22
Outdoor Track & Field				18	23				17	23
Cross Country				10	35				9	36
Volleyball	4,750	1,750	1.14	12	15	8,200	2,000	1.18	13	43
Water Polo	6,400	2,000	1.00	17	3	12,650	3,500	1.00	17	4
Wrestling	6,350	1,750	1.50	18	6	N/A	N/A	N/A	N/A	N/A

***NOTE:**

Total represents total compensation paid to all coaches in this category.

TABLE 4.11
COACHES AND PARTICIPANTS BY SPORT
 ALL DIVISION III WITHOUT FOOTBALL
 PRIVATE SCHOOLS
 Fiscal Year 2001

Sport	<u>Men's Programs</u>					<u>Women's Programs</u>				
	Total Salaries* Head	Assistants	Number of Assistants	Number of Athletes	Number of Responses	Total Salaries* Head	Assistants	Number of Assistants	Number of Athletes	Number of Responses
Baseball	14,150	4,550	1.63	23	76	N/A	N/A	N/A	N/A	N/A
Basketball	18,750	6,050	1.69	15	90	16,600	6,350	1.59	13	90
Fencing	8,350	4,250	1.67	16	7	8,350	4,250	1.67	15	7
Field Hockey	N/A	N/A	N/A	N/A	N/A	12,400	3,550	1.12	20	35
Golf	5,700	900	1.00	9	61	3,750	400	1.00	6	18
Gymnastics	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Ice Hockey	31,350	5,400	1.25	30	12	25,350	3,700	1.00	24	3
Lacrosse	13,250	4,100	1.23	26	31	9,150	3,000	1.15	19	30
Rifle	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Rowing	27,100	600	1.00	18	5	21,000	13,800	1.00	28	5
Skiing	4,000	1,000	1.00	10	5	4,000	1,000	1.00	6	5
Soccer	14,250	2,750	1.32	22	89	12,750	2,750	1.32	20	87
Softball	N/A	N/A	N/A	N/A	N/A	10,600	2,550	1.25	15	75
Squash	4,450	850	1.00	14	3	4,000	800	1.00	15	2
Swimming and Diving	14,200	9,150	1.83	12	28	14,700	9,150	1.83	17	32
Tennis	9,100	1,150	1.10	10	70	10,200	1,200	1.08	10	71
Track and Field	10,950	4,800	1.86			10,000	5,100	1.81		
Indoor Track and Field				23	17				22	17
Outdoor Track and Field				21	34				19	34
Cross Country				10	64				10	68
Volleyball	5,300	4,300	1.00	11	17	12,700	2,700	1.10	12	85
Water Polo	7,550	2,500	1.00	13	2	5,000	5,000	1.00	15	2
Wrestling	10,700	4,700	1.50	18	9	N/A	N/A	N/A	N/A	N/A

***NOTE:**

Total represents total compensation paid to all coaches in this category.

APPENDIX

GLOSSARY

Athletics aid equivalencies:	Full-time grants-in-aid awarded regardless of their being split among multiple athletes. Thus, four athletes each being awarded one-fourth of a grant would be considered one equivalency.
Capital Expenditures:	Also called Balance Sheet Expenditures, these are the additional costs of physical plant assets that provide material benefits extending beyond the current period. Examples would be stadium or arena expansions or training room construction.
Direct game expenses:	This expense category includes those expenses directly related to game competition – team travel, contract services, equipment, uniforms, and supplies.
Division I-A:	In accordance with NCAA bylaws, the group includes those institutions that play at least 60 percent of their regular-season football games against other Division I-A institutions. All but four basketball games (both men's and women's programs) must be against other Division I teams. Seven men's and seven women's, or alternatively six men's and eight women's sports, must be sponsored. There are also requirements for attendance, scheduling and financial aid.
Division I-AA:	These institutions must play more than 50 percent of their regular-season football games against Division I-A or I-AA institutions. All but four basketball games (both men's and women's programs) must be against other Division I teams. Seven men's and seven's women's, or alternatively six men's and eight women's sports, must be sponsored. There are also requirements for scheduling and financial aid.
Division I-AAA:	This group of institutions does not sponsor football. Other requirements are identical to those of Divisions I-A and I-AA.
Division II:	For Division II institutions, at least 50 percent of all football games must be played against Division I-A, I-AA or II teams. At least 50 percent of all basketball games (both men's and women's programs) must be played against Division I or II members. At least four men's and four women's sports must be sponsored. There are no attendance, scheduling, or financial-aid requirements.
Division III:	For these institutions, more than 50 percent of all football games must be played against Division III teams or nonmembers who grant financial aid on need only. More than 50 percent of all men's basketball games must be against Division III teams or nonmembers who grant financial aid on need only. At least four men's and four women's sports must be sponsored. There are no attendance, scheduling or financial aid requirements.
Institutional support:	This item includes direct transfers of administrative funds by the institution to the athletics programs. Indirect support, such as housing and food services provided by the institution, are not necessarily included.
Net operating results:	Total revenues less total operating expenses.

Non-gender revenues and expenses:	Revenues and expenses which are not specifically related to men's or women's programs. Please see Suggestions for the Reader in the Introduction.
Object of expenditure:	Respondents were provided 12 itemized classifications of expenditures, such as grants-in-aid, salaries, travel, etc. These include tables ending with .28.
Operating expenses:	Operating expenses include the use of cash or other assets in generating revenues. Debt service and replacement of facilities should not be included.
Private institutions:	Respondents were asked to designate their institutions as either public or private institutions. This term generally implies that a significant portion of an institution's financial support is from the private sector.
Public institutions:	Respondents were asked to designate their institutions as either public or private institutions. This term generally implies that a significant portion of an institution's financial support is from the public sector.
Revenues:	Revenues as used in this report include more than the traditional receipt of funds from the sale of goods or services. Included are virtually all sources of cash, such as alumni contributions and governmental and institutional support.